

Rates for The St. Regis Mardavall Mallorca Resort • Castillo Hotel Son Vida • Sheraton Mallorca Arabella Golf Hotel

*****Direct rates*****

01/11/2015 – 31/10/2016

SON MUNTANER WILL BE CLOSED FROM MAY 9TH 2016 UNTIL SEPTEMBER 30TH 2016

ADULT RATES – SON MUNTANER – SON VIDA – SON QUINT

	Low season				Mid season				High season			
	23.11.2015 – 20.12.2015				16.11.2015 – 22.11.2015				01.11.2015 – 15.11.2015			
	07.01.2016 – 07.02.2016				21.12.2015 – 06.01.2016				22.02.2016 – 29.05.2016			
	27.06.2016 – 28.08.2016				08.02.2016 – 21.02.2016				18.09.2016 – 31.10.2016			
					30.05.2016 – 26.06.2016							
					29.08.2016 – 17.09.2016							
	Rack rate		Hotel guest		Rack rate		Hotel guest		Rack rate		Hotel guest	
	18 holes	9 holes	18 holes	9 holes	18 holes	9 holes	18 holes	9 holes	18 holes	9 holes	18 holes	9 holes
Son Muntaner	€109.00	€66.00	€76.00	€46.00	€126.00	€76.00	€88.00	€53.00	€140.00	€84.00	€98.00	€59.00
Son Vida	€90.00	€54.00	€63.00	€38.00	€104.00	€62.00	€72.00	€43.00	€115.00	€75.00	€81.00	€52.00
Son Quint	€82.00	€49.00	€57.00	€34.00	€95.00	€57.00	€66.00	€40.00	€105.00	€68.00	€74.00	€48.00

JUNIOR RATES (up to 18 years) - SON MUNTANER – SON VIDA – SON QUINT

	Low season				Mid season				High season			
	23.11.2015 – 20.12.2015				16.11.2015 – 22.11.2015				01.11.2015 – 15.11.2015			
	07.01.2016 – 07.02.2016				21.12.2015 – 06.01.2016				22.02.2016 – 29.05.2016			
	27.06.2016 – 28.08.2016				08.02.2016 – 21.02.2016				18.09.2016 – 31.10.2016			
					30.05.2016 – 26.06.2016							
					29.08.2016 – 17.09.2015							
	Rack rate		Hotel guest		Rack rate		Hotel guest		Rack rate		Hotel guest	
	18 holes	9 holes	18 holes	9 holes	18 holes	9 holes	18 holes	9 holes	18 holes	9 holes	18 holes	9 holes
Son Muntaner	€55.00	€33.00	€38.00	€23.00	€63.00	€38.00	€44.00	€26.00	€70.00	€42.00	€49.00	€30.00
Son Vida	€45.00	€27.00	€31.00	€19.00	€52.00	€31.00	€36.00	€21.00	€58.00	€37.00	€40.00	€26.00
Son Quint	€41.00	€25.00	€29.00	€17.00	€47.00	€28.00	€33.00	€20.00	€53.00	€34.00	€36.00	€24.00

All rates are in Euros and per Green Fee. The respective VAT of 21% is included.

SPECIAL RATES

1) UNLIMITED GOLF RATE

The unlimited golf rate can be booked for a minimum of **4 days** on any of our golf courses, combined with a **minimum length of stay of 3 nights**. Unlimited golf packages (option A and B) cannot be combined.

The chosen package is valid for the entire stay.

Per day one green fee may be booked in advance on any of our courses, a second green fee on the same day may only be booked on play date, and is subject to availability. The Unlimited Golf Rate can be purchased independently of the number of nights the client stays at the hotel. For example: 4 days

unlimited golf and 7 nights stay in the hotel or 5 days unlimited golf and 4 nights stay in the hotel (the guest plays both on the check-in and check-out days as well).

UNLIMITED GOLF RATE	LOW	MID	HIGH
A) SON VIDA & SON QUINT	42€	48€	54€
B) SON MUNTANER, SON VIDA & SON QUINT	52€	61€	67€

* Package option B is not bookable for play dates between **May 9th 2016 and September 30th 2016**

Prices are per day and **incl 21% VAT**. UGOLF includes 100 complimentary range balls per person per day; please also see the special terms & conditions for Golf Pro Groups, stated below in this agreement.

2) GREEN FEE PACKAGE RATES

GREEN FEE PACKAGES	LOW		MID		HIGH	
	RACK	HOTEL	RACK	HOTEL	RACK	HOTEL
2 GREEN FEE PACKAGE*	146 €	112 €	169 €	129 €	187 €	143 €
3 GREEN FEE PACKAGE	239 €	173 €	276 €	199 €	306 €	221 €
5 GREEN FEE PACKAGE	385 €	271 €	445 €	312 €	493 €	347 €

* The 2 Green Fee Package will be bookable for play dates between **May 9th 2016 and September 30th 2016**

Combination of rounds:

2 Green Fee Package: 1 x Son Vida, 1x Son Quint

3 Green Fee Package: 1 x Son Vida, 1x Son Quint, 1x Son Muntaner.

5 Green Fee Package: 2 x Son Vida, 2x Son Quint, 1x Son Muntaner.

Combination of rounds may not be amended.

If the chosen package is between two different seasons, the cost of the first play date will be applied for the entire package.

During the dates of the closure of Son Muntaner (May 9th 2016 until September 30th 2016) the round in Son Muntaner may be changed to a round in Son Quint or Son Vida.

3) TWILIGHT RATE

TWILIGHT RATE	LOW		MID		HIGH	
	RACK	HOTEL	RACK	HOTEL	RACK	HOTEL
Son Muntaner	66 €	54 €	76 €	63 €	84 €	70 €
Son Vida	54 €	45 €	62 €	52 €	69 €	57 €
Son Quint	49 €	41 €	57 €	47 €	63 €	52 €

This rate may be booked in advance. For rentals, the 9-hole price will apply.

<u>TIMETABLE TWILIGHT: (as of)</u>
01.11.2015 - 27.03.2016: 14.00 hrs
28.03.2016 - 30.04.2016: 15.00 hrs
01.05.2016 - 30.09.2016: 16.00 hrs
01.10.2016 - 29.10.2016: 15.00 hrs
30.10.2016 - 31.12.2016: 14.00 hrs

4) **REPLAY RATE**

REPLAY RATE	LOW				MID				HIGH			
	RACK		HOTEL		RACK		HOTEL		RACK		HOTEL	
	18H	9H	18H	9H	18H	9H	18H	9H	18H	9H	18H	9H
Son Muntaner	44 €	26 €	38 €	23 €	50 €	30 €	44 €	26 €	56 €	34 €	49 €	30 €
Son Vida	36 €	22 €	31 €	19 €	42 €	25 €	36 €	21 €	46 €	30 €	40 €	26 €
Son Quint	33 €	20 €	29 €	17 €	38 €	23 €	33 €	20 €	42 €	27 €	36 €	24 €

The "Replay" rate is available for those players who have played 18 holes on one of our 18-hole courses, and wish to continue playing on the same day in the afternoon, 9 as well as 18 holes. This rate is bookable in advance and valid for any of our 3 courses (meaning customer does not have to play the same course twice). For rentals, the 9-hole price will apply.

PRO GROUPS

For clients of golf pro groups, the green fee rates stated in this agreement will be applicable. Golf Pro's will play complimentary on our golf courses when showing their valid license to the pro-shop staff.

For unlimited use of the driving range facilities with unlimited balls, a **mandatory** supplement of **10€ per person and day** will be charged.

SON QUINT PITCH & PUTT

9 hole golf course, Par 3, located in Son Quint Golf Course (no handicap requested)

	Rack Rate		Hotel Guest	
	18 holes (2 x 9 holes)	9 holes	18 holes (2 x 9 holes)	9 holes
Adult weekdays (Monday to Friday)	€18.00	€13.00	€15.00	€10.00
Adult weekends/national holidays	€20.00	€15.00	€15.00	€10.00
Junior weekdays (Monday to Friday)	€12.00	€ 9.00	€10.00	€ 7.50
Junior weekends/national holidays	€14.00	€10.00	€10.00	€ 7.50

Important information (Son Quint Pitch & Putt only)

- * Please contact our reservations department for information about our national holidays
- * Junior rates are valid for golf players up to 18 years old.
- * The use of the Driving Range is not included.
- * No buggies allowed.
- * Rental clubs: € 5.00 (juniors and adults)
- * 18 hole green fee rate (2 times 9 holes)



All the green fee rate includes:

- ✓ Use of the driving range in Son Muntaner with 100 complimentary range balls. (Please also see the special terms & conditions for Golf Pro Groups, stated in this agreement)
- ✓ Complimentary bottle of water, when playing at Son Muntaner and Son Vida.
- ✓ Club cleaning after the round of golf on all three courses.

Son Muntaner – Cost of range balls (applicable for clients are playing at Son Quint, Son Quint Pitch & Putt, and Son Vida, when the UNLIMITED GOLF RATE is not booked)

Range Balls	External customers	Hotel Guest	Validity
50	5 "	3 "	1 day
100	8 "	5 "	1 day
300	20 "	12 "	No limit
500	30 "	18 "	No limit
1000	50 "	30 "	No limit

Tickets of 50 and 100 balls are only valid on the day of purchase.

Flight exclusivity

In order to maximize the availability of our golf courses, as well as improving the pace of play, we cannot guarantee the exclusivity of flights with less than 4 players during high season periods.

In case of a flight with less than 4 players, Arabella Golf Mallorca reserves the right to add additional players to the flight.

If a group wishes to play in an exclusive group, we offer the option of paying a supplement per green fee not used (50% off the official rate), in order to guarantee the exclusivity.

Dress Code

Players must accomplish the required dress code, otherwise access to the golf course can be denied; shirts must have sleeves and a collar, knee length shorts or long trousers (no jeans allowed), sport shoes (for the players safety we recommend golf shoes with soft spikes), socks.

Hollow tining dates 2016 – updated hollow tining dates with closure of Son Muntaner

Hollow tining in 2016 will take place on the following dates:

- Son Quint Pitch & Putt: May 25th 2016
- Son Vida: May 30th and May 31st 2016
- **Son Quint: June 13th & June 14th 2016**

The courses will be completely closed on the indicated dates. Son Vida Golf reserves the right to amend the dates, if required.

Rentals

RENTALS		LOW		MID		HIGH	
BUGGIES		18H	9H	18H	9H	18H	9H
Son Muntaner		35 €	20 €	40 €	24 €	45 €	29 €
Son Vida		30 €	15 €	35 €	19 €	40 €	24 €
Son Quint		35 €	20 €	40 €	24 €	45 €	29 €
RENTAL CLUBS		18H	9H	18H	9H	18H	9H
Callaway		30 €	17 €	35 €	20 €	40 €	25 €
Nike		17 €	9 €	21 €	12 €	25 €	15 €
TROLLEYS		18H	9H	18H	9H	18H	9H
Son Muntaner	Manual	8 €	6 €	9 €	7 €	10 €	8 €
	Electrico	15 €	10 €	17 €	12 €	20 €	15 €
Son Vida	Manual	6 €	4 €	7 €	5 €	8 €	6 €
	Electrico	15 €	10 €	17 €	12 €	20 €	15 €
Son Quint	Manual	6 €	4 €	7 €	5 €	8 €	6 €
	Electrico	15 €	10 €	17 €	12 €	20 €	15 €
MOTO CADDY		18H	9H	18H	9H	18H	9H
Son Muntaner & Son Quint		21 €	11 €	23 €	13 €	25 €	15 €
RENTAL SHOES		18H	9H	18H	9H	18H	9H
All three courses		10 €	10 €	10 €	10 €	10 €	10 €

Handicap

The minimum handicap requested for playing on our golf courses are:

- Son Muntaner: gentlemen 36 / ladies 36
- Son Vida and Son Quint: gentlemen 54 / ladies 54
- Son Quint Pitch & Putt: no handicap requested

Kindly inform your customers that it is **mandatory to show a handicap certificate at check-in**.

Cancellation Policy

In case of cancellation with less than 24 hours or no-show, a **100%** of the green fee cost will be applied. All subsequent pre booked starting times will be cancelled automatically.

Last update: 19/10/2015